

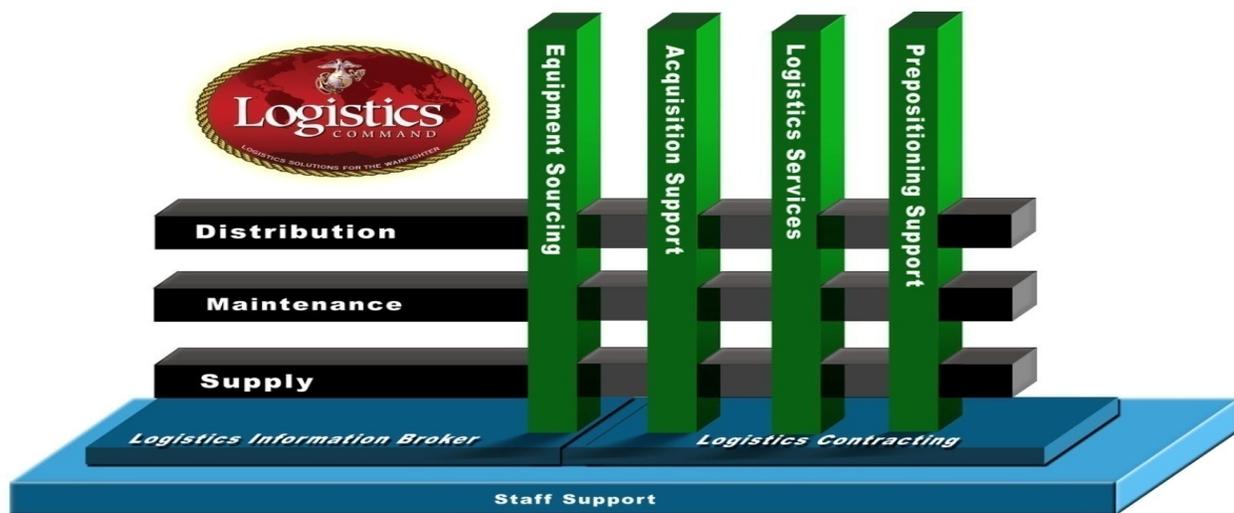
Marine Corps Logistics Command (MARCORLOGCOM)

Business Partnership Overview

Public/Private and Public/Public and Partnerships (PPP) Emphasis: MARCORLOGCOM is actively seeking partnerships with federal government, state government, foreign military sales, small business, and private industry. The goal is to create partnerships that are beneficial to industry and government partners as well as MARCORLOGCOM by capitalizing tangible strengths and intangible benefits.

MARCORLOGCOM Mission: "To provide worldwide, integrated logistics/supply chain and distribution management; maintenance management; and strategic prepositioning capability in support of the operating forces and other supported units to maximize their readiness and sustainability and to support enterprise and program level Total Life Cycle Management."

MARCORLOGCOM Products & Services: The success of MARCORLOGCOM product and service offerings lie in the integrated relationships created within our High Impact Core Value Streams (HICVS) of Equipment Sourcing, Acquisition Support, Logistics Services, and Prepositioning Support.



HICVSs integrate the processes between our Core Competencies (Supply, Maintenance and Distribution), our Enabling Capabilities (Logistics Information and Contracting) and our Staff Support (Programs & Resources, Legal, Manpower, Learning and Analysis, Small Business, Installation Support, C4, etc.) necessary to provide comprehensive best value logistics solutions.

MARCORLOGCOM seeks partnering opportunities that provide fundamental customer benefits, maintains core competencies, and optimize resources.

Inquiries:

Phone: (229) 639-9326 / DSN: 567-9326 -or- (229) 639-5389 / DSN 567-5389

MARCORLOGCOM PPP Process:



Differentiating what “is” and “is not” a PPP:

“Partnering is not” Industry and /or Small Business providing products and/or services to the government at a cost to the government.

“Partnering is” a winning strategy for all parties engaged in the PPP as follows:

- **Win for Industry Partners**
 - * Utilization of existing & new investments
 - * Access to trained and experienced artisans
 - * Profits & reputation associated with partnerships
- **Win for MARCORLOGCOM**
 - * Core capabilities to repair weapon systems maintained/enhanced
 - * Maximize utilization of Government facilities
 - * Maintain skill of artisans & operationally-ready plant equipment
 - * Possible technology insertions
- **Win for Program Managers**
 - * Single-point accountability to maximum extent practicable
 - * Optimum solutions for weapon system balanced with overall service objectives

Types of potential PPPs include:

- Direct Sale: Entities enter into a contractual relationship for the use of depot maintenance facilities and employees to provide the private sector with products, services, or both.
- Teaming: Arrangements in which organic and partnering firms jointly contract with a third party (DoD or other) to provide products, services, or both.
- Work Share: A combination of military and commercial facilities, employees, or both used to execute a program manager's work package--including tasks such as weapon systems remanufacture, modification, or upgrade.
- Facilities Use: Military and commercial entities enter into a contractual relationship for the private sector's use of public depot maintenance facilities, and/or its equipment to perform work for either the public or private sector, or both.

Authority to Partner:

<p>-10 U.S.C. 2474. Requires Military Departments to designate depot maintenance activities as Centers of Industrial and Technical Excellence (CITEs), authorizes public-private, partnerships, permits performance of work related to <u>core competencies, permits use of facilities and equipment</u>, and permits sale proceeds from PPP to be credited to depot accounts.</p> <p>-10 U.S.C. 2539(b). Authorizes the <u>sale of services</u> for testing of materials, equipment, models, computer software, and other items.</p> <p>-10 U.S.C. 2563. Articles and services of industrial facilities: sale to persons outside the Department of Defense (DoD).</p> <p>-10 U.S.C. 2667. Allows <u>leasing</u> of non-excess equipment and facilities.</p> <p>-10 U.S.C. 2270. Allows sale of <u>articles and services</u> to a U.S. company for incorporation into end items to be sold to a friendly country or international organization under specific conditions.</p> <p>-FAR, Subpart 45.3. Permits provision of government-furnished equipment, material and facilities to contractors.</p> <p>-FAR, Subpart 45.4. Provides for contractor use and rental of government property.</p>	<p>-DoD-I-4151.21. Public-Private Partnerships for Depot-Level Maintenance</p> <p>-DUSD(L&MR) memo of 30 Jan 02. Partnerships for Depot Maintenance</p> <p>-SECNAV memo of 19 Jul 02. Designation of Centers of Industrial and Technical Excellence under 10 U.S.C. 2474</p> <p>-MCO 4081.2 Jan 07. Performance Based Logistics (PBL). Determine and establish best usage of organic and commercial Depot Maintenance capabilities through Public-Private Partnerships (PPP).</p> <p>-MCO 4790.21 May 05. Depot level Source of Repair Policy (DLSOR). Actively pursue Public-Private Partnerships and Performance Based Logistics contracts for Depot Maintenance as a means of achieving the optimal depot level maintenance solutions providing the effective cost, schedule and performance of depot level maintenance over the life cycle of ground weapons systems, ground support equipment and software. It is DoD policy to use public-private partnerships for depot maintenance.</p> <p>-MARCORLOGCOM Strategic Goals and Objectives S-1 G-1.1.2, G-1.2.2, I.2.3, S1-A.2.9, S1-C.3.5 (PPP), S-2.2.1, 2.3, 2.4, 2.5, and S-3.3.2, S-5.2.5</p>
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