

# Jake S. Castillo

Senior Director, Strategic Solutions

C3 AI <https://c3.ai>



Jake S. Castillo is a Senior Director of Strategic Solutions for C3 AI, a leading Enterprise AI software provider for accelerating digital transformation. He leads Business Development and total lifecycle client support with a focus on digital transformation for the federal government.

Before joining C3 AI, Jake served in the US Marine Corps for twenty years and retired from active duty in August of 2022. His military experience spans time in the operational forces, headquarters, and training commands. While on active duty, he served as a Ground Intelligence Officer and MAGTF Intelligence Office. He held command billets at two infantry battalions as well as the Recruit Training Depot in Parris Island, SC. Additionally, he held staff billets at Training and Education Command and Central Command.

Jake has operational experiences with multiple deployments in support of Operation Iraqi Freedom, Operation Enduring Freedom, and Special Purpose Marine Air Ground Tasks Forces throughout the Pacific. The combination military experience and his passion for delivering enterprise-scale solutions to the Department of Defense enables him to provide best in class support to the government with a precision focus on the warfighter.

Jake earned an undergraduate degree in Information Systems Management from Auburn University, and he received his Master of Business Administration from the Darden School of Business at the University of Virginia.